

## Everyone in Industrial Knows I.CON.

NAIOP's I.CON conferences are the largest gatherings of industrial real estate developers, owners, investors, brokers and related professionals in North America. Over 3,500 people attended an I.CON event in 2025. Half of those attendees report doing business with other I.CON attendees.

### I.CON WEST 2026

March 3-4

InterContinental Los Angeles Downtown  
[naiop.org/iconwest26](http://naiop.org/iconwest26)

### I.CON EAST 2026

May 20-21

Hyatt Regency Jersey City  
[naiop.org/iconeast26](http://naiop.org/iconeast26)

### I.CON CENTRAL 2026

at the Fall Conference  
October 5-7

Sheraton Downtown Denver  
[naiop.org/iconcentral26](http://naiop.org/iconcentral26)

Reach even  
more with our  
sector-specific  
conferences:

### I.CON DATA CENTERS 2026

**NEW!** May 19

Hyatt Regency Jersey City  
[naiop.org/icondatacenters26](http://naiop.org/icondatacenters26)

### I.CON COLD STORAGE 2026

September 1-2

Hyatt Regency Dallas  
[naiop.org/coldstorage26](http://naiop.org/coldstorage26)

### Key Facts about I.CON

- The most important aspect of I.CON to our attendees:  
**Networking**
- Top reason attendees registered:  
**A colleague recommended I.CON to them**
- Over half of our attendees report  
**doing business with other I.CON attendees**
- 90% of I.CON attendees say they plan on  
**registering for a future NAIOP event**

### Don't take our word for it.

### Here's what I.CON attendees are saying:

**"I.CON has established itself as the premier industrial event of the year. Next year, avoid the fear of missing out by securing ticket and attending – it's truly worthwhile."**

Andrew Moss, Director, Forsgate Industrial Partners

**"I.CON East 2025 was a well-planned and organized event. The networking opportunities were endless while receiving insights from industry leaders."**

Joe Galley, Senior Consultant, Verdantas, LLC

**"I.CON is the 'Who's Who' of the commercial industrial world."**

Sal Fama, Commercial Sales Manager, Sherwin Williams Company

**"I arrived at I.CON West seeking to bolster my knowledge of the overall market and to learn how non-CRE issues such as power generation and U.S. trade policy are likely to affect my business. I was able to accomplish both of these aims and I took LOTS of notes."**

Alex Thomson, Founder, Prevail Consultants

### Average I.CON Attendee by Scope of Business

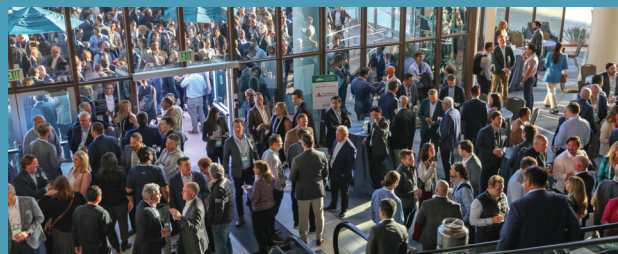
**45%** Developer, Owner, Investor

**33%** Architect, Engineer, Contractor

**12%** Broker

**6%** Consultant, Accountant, Related Professional Services

**5%** Other



### MAXIMIZE YOUR IMPACT!

Sponsor any two I.CONs and take 10% off

Sponsor any three I.CONs and take 15% off

Sponsor all I.CONs and take 20% off

TO SECURE YOUR SPONSORSHIP, CONTACT:

Christopher Ware, [ware@naiop.org](mailto:ware@naiop.org), 703-674-1419 | Jim Sharifi, [sharifi@naiop.org](mailto:sharifi@naiop.org), 703-674-1409



## I.CON DATA CENTERS 2026

May 19  
Hyatt Regency Jersey City

### I.CON Data Centers 2026

I.CON Data Centers is the first NAIOP conference for developers, owners, investors and related professionals who are building the infrastructure for the digital economy.

#### Why I.CON Data Centers:

- Companies need to invest an estimated \$5.2 trillion into data centers by 2030 to meet global AI demand alone.
- Approximately one-fifth of U.S. GDP growth is attributable to the boom in AI-dedicated data centers in Q2 2025.
- Data Center demand is projected to grow around 10%-20% annually until 2030.

**Demographics:** 400+ attendees are expected.

#### Draft Session Topics: *(Subject to change)*

- Power: power distribution, power generation and energy challenges
- NIMBYism: combating local opposition
- Data center development
- Capital markets and financing data centers

#### Draft Agenda: *(Eastern Time)*

|                       |                             |
|-----------------------|-----------------------------|
| 10-10:15 a.m.         | Welcome and Opening Remarks |
| 10:15-11 a.m.         | Session 1                   |
| 11-11:30 a.m.         | Networking Break            |
| 11:30 a.m.-12:15 p.m. | Session 2                   |
| 12:15-1:45 p.m.       | Networking Lunch Buffet     |
| 1:45-2:30 p.m.        | Session 3                   |
| 2:45-3:30 p.m.        | Session 4                   |
| 3:30-5:30 p.m.        | Networking Happy Hour       |

#### These leading companies attended the NAIOP Data Center Summit in 2025:

|                                |                                       |
|--------------------------------|---------------------------------------|
| Affinius Capital               | KSS Architects                        |
| ArcBridge Research Group, LLC  | Langan                                |
| ARCO Murray                    | LECAVALIER R+D                        |
| Barupon LLC                    | Legacy Investments                    |
| BlackRock                      | Link Logistics Real Estate            |
| Blue Owl Capital               | MDH Partners, LLC                     |
| Brinkmann Constructors         | Menlo Digital                         |
| Brookfield Asset Management    | Monarca Property Advisors             |
| CBRE                           | Newmark                               |
| CESO                           | Ocotillo Capital Partners             |
| CLX Ventures, LLC              | Olsson                                |
| Colliers Engineering & Design  | Opus Group                            |
| CRG                            | Panattoni Development                 |
| Crow Holdings Development      | Partner Engineering and Science, Inc. |
| Dalfen Industrial              | Powers Brown Architecture             |
| Diamond Generating Corporation | PRC Equity                            |
| ElmTree Funds                  | Prestige Economics                    |
| EXXCEL Project Management, LLC | Prevail Consultants                   |
| Fidelity Investments           | Rockriver Development                 |
| FRP Development Corporation    | Southwest Power Pool                  |
| Fuel Cell Energy               | STACK Infrastructure                  |
| Greenberg Traurig              | Summit Real Estate Group              |
| Hickey & Associates            | Thor Equities                         |
| Highland Fairview              | Titan Development                     |
| Hillwood                       | Trammell Crow Company                 |
| IMA Financial                  | Trive Capital Real Estate             |
| Imperial Land Corporation      | University of San Diego               |
| IRG Realty Advisors LLC        | VanTrust Real Estate LLC              |
| Isaak Technologies, Inc.       | Verrus                                |
| Kimley-Horn                    | ViaWest Group                         |
| KMT Partners LLC               | Vorys, Sater, Seymour and Pease LLP   |

| LEVEL    | REGISTRATIONS | SPONSORSHIP BENEFITS                                                                                                                                                                                                                                                                                              | INVESTMENT |
|----------|---------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| PREMIER  | TEN           | Co-sponsorship of opening keynote sessions and networking happy hour, premium pre-conference promotional package, <i>plus</i> one exclusive sponsor item.<br>Premium exhibit location<br><b>CHOOSE ONE:</b> two bonus registrations, print or digital advertising space, or tabletop exhibit in premium location. | \$15,995   |
| PLATINUM | FOUR          | Co-sponsorship of opening keynote sessions and networking happy hour.<br>Premium exhibit location<br><b>CHOOSE ONE:</b> two bonus registrations, print or digital advertising space, or tabletop exhibit in premium location.                                                                                     | \$13,995   |
| GOLD     | THREE         | Co-sponsorship of one block of concurrent education sessions or networking break.<br><b>CHOOSE ONE:</b> two bonus registrations, print or digital advertising space, or tabletop exhibit in a preferred location.                                                                                                 | \$6,995    |
| SILVER   | TWO           | Recognition in conference common areas.<br><b>CHOOSE ONE:</b> two bonus registrations, print or digital advertising space, or tabletop exhibit.                                                                                                                                                                   | \$5,995    |

**All sponsorships include:** recognition on the conference website and in the conference app, access to conference attendee lists, and an option to purchase additional registrations at a discounted rate.

TO SECURE YOUR SPONSORSHIP, CONTACT:

Christopher Ware, [ware@naiop.org](mailto:ware@naiop.org), 703-674-1419 | Jim Sharifi, [sharifi@naiop.org](mailto:sharifi@naiop.org), 703-674-1409



**I.CON**  
INDUSTRIAL REAL ESTATE

## WEST

March 3-4  
Los Angeles

## DATA CENTERS

May 19  
Jersey City

## EAST

May 20-21  
Jersey City

## COLD STORAGE

Sept. 1-2  
Dallas

## CENTRAL

Oct. 5-7  
Denver

## Who Sponsors I.CON?

**234 companies sponsored I.CON in 2025. Top sponsors have supported NAIOP for over 17 years on average, and several have partnered with the association for 25 years or more. They know that NAIOP provides unparalleled access to their target audience of industry power players.**

### Developers/Owners/Investors

Affinius Capital  
Altman Logistics Properties  
Amazon  
Ambrose Property Group  
Ares Management LLC  
Becknell Industrial  
BGO  
BKM Capital Partners  
Brennan Investment Group  
Bridge Industrial  
Bridge Logistics Properties  
Brittingham Construction & Development  
Brookfield Properties  
CapRock Partners  
CenterPoint Properties  
Choate Construction Company  
Core5 Industrial Partners  
Crawford Hoying  
CRG  
Crow Holdings Development  
CT Realty  
Eastdil Secured  
Excelsior Partners LLC  
First Industrial Realty Trust  
Forsgate Industrial Partners  
GID Industrial  
Greek Real Estate Partners  
Hartz Mountain Industries  
Hillwood  
IDI Logistics  
Interstate Cold Storage (Tippmann)  
Karis Cold  
LBA Realty  
Lee & Associates  
Link Logistics Real Estate  
Logistics Property Company  
Longpoint Realty Partners  
Majestic Realty  
Mapletree  
Matan Companies  
NDustrial  
NFI Industries  
Panattoni Development Company  
PGIM  
PNK Holdings  
Prologis  
RealCold  
RealTerm  
Rockefeller Group  
Saxum Real Estate  
Scannell Properties  
Shea Properties  
Sitex Group  
Summit Real Estate Group  
The Conlan Company

The New Albany Company  
The Stewart Companies  
TiCold  
Trammell Crow Company  
Transwestern  
Tratt Properties  
VanTrust Real Estate  
Watson Land Company  
Westmount Realty Capital  
Wonderful Real Estate

### Brokers

Affinity  
Avison Young  
CBRE  
Colliers  
Cushman & Wakefield  
JLL  
KSR  
Marcus & Millichap  
Newmark  
Savills

### Architects/Engineers/Contractors/Related Fields

A&E Construction  
Albany  
All Weather Insulated Panels  
Alston Construction  
Alta Refrigeration  
American Structurepoint  
ARCO Design/Build  
Bekaert  
Bennett & Pless Structural Engineers  
BL Companies  
Bohler  
Boudreau Pipeline  
Brinkmann Constructors  
Cerris Builders  
CESO  
Clarion Partners  
Concrete Fiber Solutions  
Conewago  
CP Rankin  
Deacon Construction  
DEEM  
Elevate Commercial Roofing Systems  
Elite Roofing USA  
Epstein  
ESI Group  
Exxel Project Management  
FALK Panel  
FCL Builders  
FREEZ Construction  
GeoStabilization International  
GeoStructures  
Global Roofing Group

Graycor Construction Company  
Green Span Profiles  
Griffco Design/Build  
GZA GeoEnvironmental, Inc.  
Hemmer Construction Company  
Howes & Company  
Industrial Caulk and Seal  
Innovative Refrigeration Systems, Inc.  
Jersey Precast  
Johns Manville  
Kimley-Horn Associates  
Kleinfelder  
KSS Architects  
Layton Construction Company  
Mainspring Energy  
March Associates  
Martin-Harris Construction  
McShane Construction  
Menard USA  
Metl-Span  
Metromont  
MG2  
Miller Valentine Construction  
Northeast Precast  
Orion  
Outdoor Digs  
Partner Engineering & Science  
Performance Structural Concrete Solutions, LLC  
PNA Construction Technologies  
Power Construction - Cold+Food Group  
Powers Brown Architecture  
Premier Design + Build Group  
Primus Builders, Inc.  
PrimX North America  
Providence Engineering  
Rack Builders, Inc.  
Raise the Roof Logistics  
Red Architecture  
Rite-Hite  
RMP Global, Inc.  
RoofConnect  
Seaman Corporation  
Shambaugh & Son  
Sherwin Williams  
Specialty Consultants  
Stellar  
T&M Associates  
Terracon Consultants, Inc.  
The Kleingers Group  
Twintec USA Kalman  
Upright Construction  
Vapor Armour  
Versico Roofing Systems  
W.L. Butler  
Walker Consultants

Ware Malcomb  
WDS Construction  
Weiland  
Wild Goose Chase, Inc.  
Williams Company Management Group

### Economic Development/Port Authorities

GROW Licking  
New York City Economic Development Corporation  
Ohio's Electric Cooperatives  
One Columbus  
Port of Houston  
TeamCalifornia  
Town of Apple Valley

### Solar and Sustainability

California Energy Design Assistance Program  
Dispatch Energy  
Green Building Initiative  
King Energy  
Pivot Energy  
Solar Landscape  
Trail Ridge Power

### CRE Tech

Compstak  
CoStar Group  
Crexi  
Element Logic (formerly ABCO Systems)  
Examen  
Lev, Inc.  
Lightbox  
Northspyre

### Other

Allvuz Technologies  
Axis Communications  
Chase  
Cochrane USA  
Dodge Construction Network  
Duffy & Duffy Cost Segregation  
International Institute of All-Natural Refrigeration  
LiUNA  
Modern Business Development  
National Property Consulting Group  
National Ready Mixed Concrete Association  
Northwest Bank  
Ownwell  
Roth & Co.  
Vorys, Sater, Seymour and Pease LLP  
Wipfli LLP

TO SECURE YOUR SPONSORSHIP, CONTACT:

Christopher Ware, [ware@naiop.org](mailto:ware@naiop.org), 703-674-1419 | Jim Sharifi, [sharifi@naiop.org](mailto:sharifi@naiop.org), 703-674-1409

**NAIOP**  
COMMERCIAL REAL ESTATE  
DEVELOPMENT ASSOCIATION

## Who will you meet at I.CON?

**I.CON is the only conference series that delivers all these leading industrial real estate companies.**

3-D Capital Realty Investments, LLC  
Active Acquisitions  
AEW Capital Management  
Affinius Capital  
Agracel, Inc  
AIC Ventures  
AIG Global Real Estate Investment Corp.  
Alere Property Group  
Almanac Realty Investors / Neuberger Berman  
AlphaX RE Capital  
ALTA Refrigeration  
AltaBird Investments  
Alterra Property Group  
Altman Logistics Properties  
Altus Properties  
Amazon  
Ambrose  
American Realty Advisors  
Apollo Global Management  
ARCTRUST Industrial  
Ares Management  
Argosy Real Estate Partners  
Arrowrock Development Group  
Art Weiss Industrial Properties  
Artemis Real Estate Partners  
Atlas Capital Group  
AutoStore  
AXA  
B&B Site Development  
B&D Holdings  
Badiee Development Inc.  
Bain Capital Real Estate  
Basis Industrial  
Bear Creek Real Estate Partners  
Becknell Industrial  
Bedrock  
Bellwether Asset Management  
Bendetti  
BentalGreenOak  
Berkeley Partners  
Bixby Capital Management  
BKM Capital Partners  
Black Salmon Capital LLC  
Blackstone  
BLT Enterprises  
Blue Owl Capital  
Blue Vista Capital Management  
BNSF Railway  
Branch Industrial  
Brennan Investment Group  
Bridge Commercial  
Bridge Industrial  
Bridge Logistics Properties  
Brittingham Construction & Development  
Brookfield Logistics  
Business Property Development  
Buzz Oates  
CA Ventures  
Cabot Properties  
Canadian National Railway  
CapitaLand Investment  
CapRock Partners  
Capstone Advisors  
Cardinal Health Inc.

Cardinal Point Management, LLC  
CBRE Investment Management  
CDPQ  
CenterPoint Properties  
CenterSquare Investment Management  
Chartwell Real Estate Development  
Chenco International Investment Corporation  
Chick-fil-A Supply  
Chill Development  
Citimark Management Co., Inc.  
Claremont Development  
Clarion Partners  
CMB Regional Centers  
CMC Design-Build  
Cohen Asset Management  
Cold Summit  
Colliers  
Concord Equity Group, LLC  
Condor Cold Storage  
Constellation Real Estate Partners  
CORE5 Industrial Partners  
Corebridge Real Estate Investors  
CoreOne Industrial  
Corliss Management Group LLC  
CPPIB America, Inc.  
Crawford Hoying  
Crescent Communities, LLC  
Crest Partners  
Crestlight Capital  
CRG  
Crow Holdings Development  
CT Realty Investors  
CVP Development LLC  
Dalfen Industrial  
Deca Companies  
Deep Harbor LP  
Deindustrial Inmobiliaria  
Dermody Properties  
Deugen Development  
DH Property Holdings LLC  
DHL Real Estate Solutions  
DIV Industrial  
Door Capital Partners  
Douglas Capital Partners  
DRA Advisors LLC  
DSV  
Dublin Building Systems  
Eagle Realty Group  
Eastdil Secured  
Edged Energy  
Elberon Development Group  
Elite Management Holdings LLC  
Enclave  
Endurance Real Estate Group  
Envision Cold  
EQT Real Estate  
Equity Resource Investments, LLC  
Equus Capital Partners  
ETHOS Development, LLC  
EV Realty  
Excelsior Partners, LLC  
EXXCEL Project Management, LLC

Faropoint  
Federal Business Centers  
Fidelity Investments  
First Industrial Realty Trust, Inc.  
Food Properties Group  
Forsgate Industrial Partners  
Forterra  
Fortress Investment Group  
Foxfield LLC  
Fundamental Income  
G&S Investors  
G.S. Wilcox & Co.  
G3 Enterprises  
GAIA  
Gateway  
GC Riverside Real Estate  
GCP  
GID Industrial  
Globe Corporation  
GLP Capital Partners  
GO Industrial  
Goldman Sachs  
Gordon Brothers Group - Real Estate Investment Division  
Grandway Group  
Greek Real Estate Partners  
Green Street Advisors  
GreenHawk Corporation, Inc.  
Greenlaw Partners LLC  
GT Omniport  
GTS-3  
Hanover Industrial  
Hartz Mountain Industries, Inc.  
Heitman  
Helix Electric  
High Street Logistics Properties  
Highland Fairview  
Highline Real Estate  
Hillwood  
Hines  
Holder Properties  
IDI Logistics  
IDS Real Estate Group  
Immostar  
IndiCap, Inc.  
INDUS Realty Trust  
Industrial Development Advantage  
Industrial Outdoor Ventures  
Industrial Refrigeration Pros  
Innovo Property Group, LLC  
InSite Real Estate, L.L.C.  
Invesco Real Estate  
Investcorp International Realty, Inc.  
Investment Management Corporation of Ontario  
Iowa Area Development Group  
Ironhorn Enterprises  
J.G. Petrucci Co., Inc.  
J.P. Morgan Asset Management  
JCW Development  
JLL Capital Markets  
Jones Development Co  
Justis Development  
Karis Cold  
Kennedy Wilson - Commercial Investment Group

Kin Properties  
 King Energy  
 Kitchell Development Company  
 KMT Partners LLC  
 Kraus Development  
 Lake Creek Industrial  
 Lake Washington Partners  
 LaSalle Investment Management  
 LBA Logistics  
 LDK Ventures  
 Lee & Associates  
 LeVeck Commercial Construction  
 & Development  
 Lightstone  
 Lincoln Property Company  
 Linden Warehouse and  
 Distribution Co., Inc.  
 Lineage Logistics  
 Link Logistics Real Estate  
 Locarno Investments  
 Logistics Property Company  
 Longpoint Realty Partners  
 Lovett Industrial  
 LXP Industrial Trust  
 Macquarie Asset Management  
 Real Estate  
 Majestic Realty Co.  
 Mammoth  
 Mapletree  
 March Capital Management  
 Mark IV Capital  
 Mass Equity  
 Matan Realty  
 MCA Realty, Inc.  
 MCB Real Estate LLC  
 McCarthy Development  
 McCarthy Ranch  
 McDonald Property Group  
 McWhinney  
 MDH Partners, LLC  
 Meadowood Enterprises, LLC  
 Mericle Commercial Real Estate  
 Services  
 Merus  
 Miravista Holdings, LLC  
 Monarch Capital Partners  
 Montrose Properties  
 Morgan Stanley  
 Mortenson Properties  
 Mosaic Development  
 Mosaic Development Partners  
 LLC  
 NDustrial IO  
 Net Lease Capital Advisors  
 New Albany Company  
 Newmark  
 Nexamp  
 NFI Real Estate  
 Nicola Institutional Realty  
 Advisors  
 NorthPoint Development  
 Nuveen  
 Oakmont Industrial Group, LLC  
 Oakridge Development Company  
 Oaktree Capital Management,  
 LLC  
 O'Donnell  
 OnPace Cold

Onward Real Estate  
Opus  
Outpost  
Outrigger Industrial  
Overton Moore Properties  
Oxford Properties Group  
Pacific American Group  
Pacific Life Insurance Company  
Panattoni Development Company  
Paul Hemmer Company  
Roebeling Development  
PCCP, LLC  
Performance Structural Concrete Solutions  
PGIM  
Pillari Bros. Construction Corp  
PIMCO Prime Real Estate  
Pintail Holdings  
Platform Ventures  
PNK Group  
Premier Development Partners  
Prevail Consultants  
ProFood Solutions  
Prologis  
Property Reserve  
PSP Investments  
QuadReal Property Group  
Radix Capital  
Raven Industrial  
Realterm  
Realty Income Corporation  
Redfearn Capital  
Refrigerated Structures of New England  
Rexford Industrial  
Rising Realty Partners  
River Terminal Development Company  
RL Cold  
Robinson Weeks Partners  
Rockefeller Group  
Rockwood Capital  
Royal Oak Realty Trust  
Rushmark Properties  
Ryan Companies  
Rycon Construction  
Sagard Real Estate  
San Manuel Band of Mission Indians  
Sands Investment Group  
Saxum Real Estate  
Scannell Properties  
SCOA Real Estate Partners  
Seagis Property Group  
SENTRE  
Shea Properties  
Silver Creek Development  
Silverpeak Real Estate  
Sitex Group  
Solar Landscape  
Southgate Corporation  
Specht Development, Inc.  
STAG Industrial  
STAKKD Companies  
Staley Point Capital  
Starwood Capital Group  
Sterling Organization

Stewart Properties  
Stirling Properties  
Stockbridge Capital Group  
Stream Realty Partners  
Summit Real Estate Group  
SunCap Property Group  
Sweid & Sweid  
Syvan Developments Limited  
TA Realty  
TaurusCRE  
Tenby Partners  
TGW Logistics  
The AM Group  
The Boyer Company  
The Carlyle Group  
The Davis Companies  
The Frassetto Companies  
The Green Cities Company  
The Hanover Company  
The Horne Companies  
The Kroger Company  
The Missner Group  
The New Albany Company  
The Renatus Group  
The Stro Companies  
The Wonderful Company  
Thor Equities  
Thor Urbana  
Ti Cold  
Tippmann Group  
Tishman Speyer  
Titan Development LLC  
TMG  
Tolles Development Company  
Torchlight Investors  
Tower 3  
TPG Real Estate  
Trammell Crow Company  
Transwestern  
Tratt Properties  
Trident Ventures  
TRIP  
TriPost Capital Partners  
Two Sigma Real Estate  
U.S. Realty Advisors  
VanTrust Real Estate  
Verogy, LLC  
Vertical Cold Storage  
Vision Real Estate Partners  
VO Development Services  
W. P. Carey  
Watson Land Company  
West Coast Cold Storage  
Westlake Realty Group  
Westmeath Investments  
Westmount Realty Capital  
Whitman | Peterson  
Woodmont Properties  
WPT Capital  
Xebec  
Yellow Iron Real Estate  
Yukon Real Estate Partners  
Yusen Logistics

TO SECURE YOUR SPONSORSHIP, CONTACT:

Christopher Ware, [ware@naiop.org](mailto:ware@naiop.org), 703-674-1419 | Jim Sharifi, [sharifi@naiop.org](mailto:sharifi@naiop.org), 703-674-1409