



BENEFITS OF BEING A NATIONAL FORUMS MEMBER

- Peer-to-peer learning and problem-solving in a non-competitive and collegial environment.
- Exclusive
 networking with toplevel professionals
 at National Forums
 events.
- Development of strong and longlasting professional relationships in a setting marked by a sense of camaraderie and confidentiality.

MEMBER FEEDBACK

National Forums
Video (Member
Testimonials)



NAIOP's National Forums program offers an unparalleled opportunity for commercial real estate professionals from across North America to share best industry practices and develop long-lasting relationships in a confidential small-group environment. Forums members address the challenges they face in their work and explore new business opportunities. In the process, members become a trusted group of advisors and friends.

- About the National Forums Program
- National Forums Groups
- <u>Schedule</u> National Forums meet twice a year as a group at the National Forums Symposium in the spring and at the annual conference in the fall.
 The Forums next meet at NAIOP's CRE.Converge in Toronto (September 8-10, 2025).





COST AND WHAT IS INCLUDED

The annual fee for a Forum membership is \$2,495 (the two-year Developing Leaders Forums program fee is also \$2,495). For those joining after June 1, the fee is prorated to \$1,625.

Membership includes the following:

- Registration for the National Forums Symposium in the spring and the CRE.Converge conference in the fall.
- All keynotes and educational sessions at NAIOP's CRE.Converge conference.
- Networking receptions with 1,100+ members of the Forums program.
- Access to exclusive project tours at both Forums meetings.
- Private dinners out with members of your group at top restaurants in each meeting city.

ELIGIBILITY

To apply to the National Forums program, you must:

- Be a current NAIOP member in good standing.
- Have 10 years of related industry experience to apply to the established topical groups. (Four years of industry experience is required for the Developing Leaders Forums program).



HOW TO APPLY

Applications are open twice yearly: in advance of the National Forums Symposium in the spring and CRE.Converge in the fall.

<u>The summer 2025 recruitment period runs from June 1 – July 18, 2025.</u> Please apply using our online application.

<u>Limited and General Forums Application</u> (non-Developing Leaders)

Developing Leaders Forums Application

APPLICATION REVIEW AND CRITERIA

NAIOP initially receives applications, but final review and acceptance is the responsibility of group volunteer leaders and members. Forums typically seek geographic diversity in their membership to limit potential market overlap. Applicant evaluations are based on such criteria as skill set and location. Not all groups currently accept applications as they may be at their size limit. We may be unable to accommodate an applicant's first choice and encourage the selection of two or more Forums on the application.

QUESTIONS ABOUT GROUP SELECTION & THE APPLICATION PROCESS

Please contact <u>Diana Schapiro</u>, senior director of National Forums, or <u>Irene O'Hara</u>, National Forums development manager.

